



## Joining Stampin' Up! FAQs

**Q.** Do I have to do home workshops, or can I just buy for myself?

**A.** This is by far the most asked question. And the answer is no, you do not have to do home workshops! When you sign up to be a Demonstrator you are your own boss, and it is your business under the Stampin' Up! umbrella. You choose to be the Demonstrator you want to be.

~You can be a Hobby Demonstrator: you buy stamps for yourself and receive a 20% discount

~You can be a Seasonal Demonstrator: you buy stamps for yourself, as well as place orders for friends and family from time and receive at least a 20% commission on all orders.

~You can be a Career Demonstrator: you buy stamps for yourself, place orders for family, friends and customers, you hold classes/workshops each month, you have a blog, you have a Demonstrator business website, and you get orders through your online store, you will work a few more hours a week, you will receive at least 20% commission on all orders placed as well as the income collected from classes. You can earn free trips each year, free product bundles when new catalogs come out, you might even be a Rising Star and go on a special trip with Stampin' Up! You might be a Top 100 Demonstrator and go to Founder's Circle. This one is hard to actually describe as everyone is different because you set your own goal. I can help with that goal setting.

When I first became a Demonstrator I had no intention of doing workshops, I just wanted my discount, I was a Hobby Demonstrator. Then I was a Seasonal Demonstrator, I did the odd workshop/class, placed orders for friends. Then my business started to take off so I decided to become a Career Demonstrator. It all depends on you.

As long as you place \$300.00 in orders each quarter, you will remain active and be entitled to all the benefits of a Stampin' Up! Demonstrator. Most people do end up doing a workshop/class now and then for their friends.

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**Q.** I don't have the extra money to invest in a lot of stamps and other things to get started. What does it cost?

**A.** Our starter kit is only \$99.00 plus tax and FREE shipping (you pick up to \$125.00 in product). Pick and choose what you would like in your Starter Kit - stamps, inks, card stock, designer series paper or even a Big Shot machine. Typically after two workshops you have earned back the price of your kit.

There is no inventory to buy - EVER! All orders are placed directly through the company so your only investment is the kit. You will need to purchase order forms and extra catalogs now and then, but they are not that expensive.

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**Q.** I am not creative and I don't think I can come up with creative ideas. How did you learn?

**A.** The Stampin' Up! website is amazing. We have a Stampin' University with videos and tips and all sorts of things to help you, and we get an awesome Stampin' Success magazine in the mail every other month with tons of ideas to copy. It has workshop/class ideas, blog tips, you name it, it is in there. Plus you will have me!!!

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**Q.** I really need to make some extra money for my family, is that possible?

**A.** Of course you can! Your commission is based on your sales. It starts at 20% and goes up to 40% Let's say you have \$1,000.00 in sales for one month (about 3 workshops/classes) you will make 30% or \$300.00. The higher your sales the more commission you make. In addition to commission you can earn free stamps, gifts through our Great Reward Program, trips, plus other bonuses.

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**Q.** My family is involved in many activities; I just don't have the time. How can I work Stampin' Up! around them?

**A.** You don't work Stampin' Up! around your family, you work it into your family's schedule. By having your own business and being your own boss, you work the hours that work for you. If you need to take time off, go ahead. If you want to work every day to make some extra money to go on that family vacation, do it! Stampin' Up! will never tell you that you need to do "X" number of workshops a month. As long as you maintain your \$300.00 per quarter, you will remain active.

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**Q.** Do I have to go through training?

**A.** No training is necessary. As I said there are lots of training videos and the likes in Stampin' University plus I am always here to help you. We can talk via email, or phone. Every Demonstrator has their own style and before you know it, you will find yours.

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**Q.** I don't know anyone who would have a workshop/class for me. Where can I find people?

**A.** Many Demonstrators start out by having an Open House. Invite your family and friends over and introduce them to your new business. Have a quick and cute make n take for them to do so they can get their hands on a stamp, they will be excited like we are when they see what they can make! You would be surprised how many people are willing to help you get started. You will start out slow, but remember slow and steady wins the race! Don't think you can fill your calendar overnight!

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**Q.** What do you offer as an upline if I join your team?

**A.** If you join my Nancy's Nifty Notes team, I will be here to help your get your business up and running and to be the successful Demonstrator you want to

be...whether it is a Hobby Demonstrator, a Seasonal Demonstrator, or a Career Demonstrator.

We have a bi-monthly Team Meeting where each team member prepares a card to teach to the other members. It's a great opportunity to use different stamps and techniques, and to practice teaching to others.

I work hard to be sure my team members get all the latest SU! news and will send out emails with particularly exciting or important info so you don't miss them. I also let you know about local, regional or national stamping opportunities I hear about.